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Ref: Listing Code: 500184	Ref: Listing Code: HSCL
BSE Limited	National Stock Exchange of India Ltd
Department of Corporate Services	Exchange Plaza, C-1, Block-G
P. J. Towers, 25 <sup>th</sup> Floor,	Bandra Kurla Complex,
Dalal Street,	Bandra (E)

#### Sub: Investor Presentation

Mumbai- 400 001

We are enclosing herewith Investors presentation on the financial results for the quarter ended 30 June 2024.

Mumbai- 400 051

We request you to kindly take on record the same.

Thanking You,

Yours faithfully, For Himadri Speciality Chemical Ltd

(Company Secretary & Compliance Officer) ACS: 29322

# Excelling while INN VATING





Himadri Speciality Chemical Ltd

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**Robust Financial Performance + Strong outlook** 

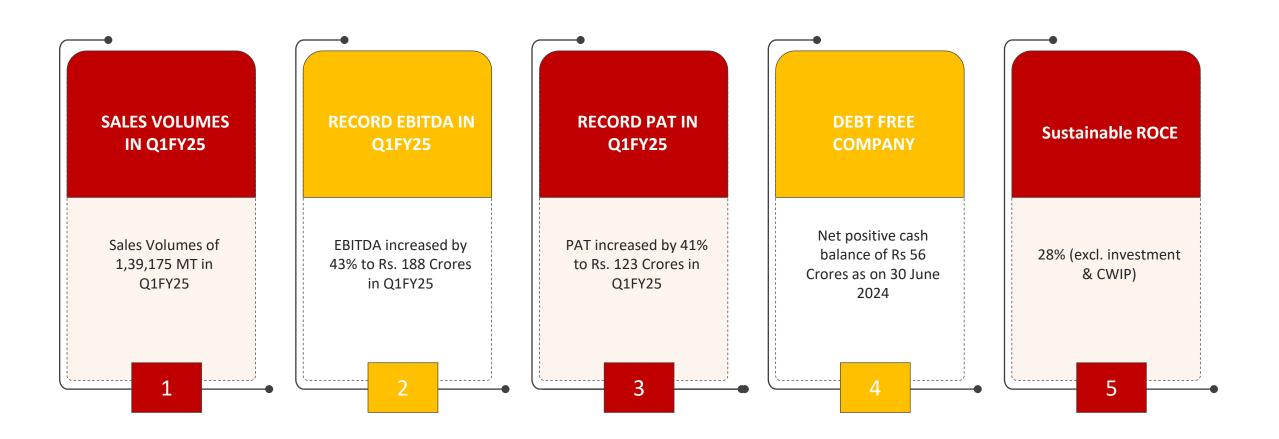
**ICRA**: Rating outlook revised

**ESG-focused innovations** 

**Capex – Next Phase of Growth** 

# Solid start to the year .....

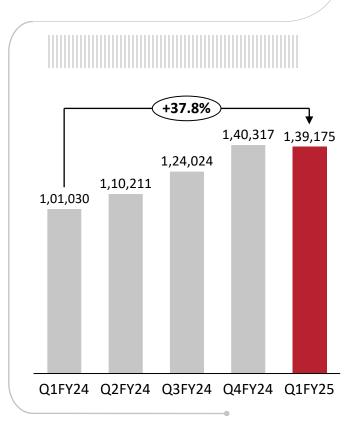




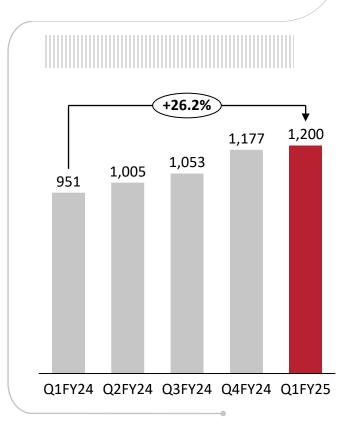
# Positive growth continues...







#### Revenue (Rs. in Crs)



#### **Sales Volumes**

Volume grew **38%** yoy. Strong growth fueled by addition of new speciality product line

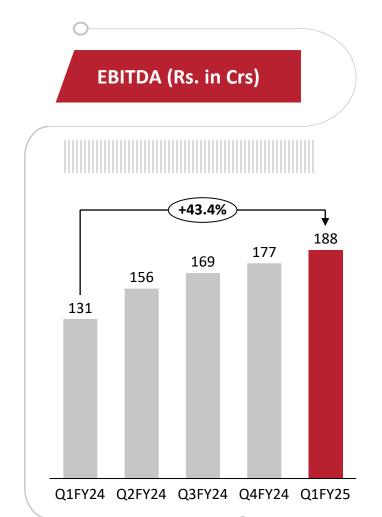
# Consistent growth in Revenue

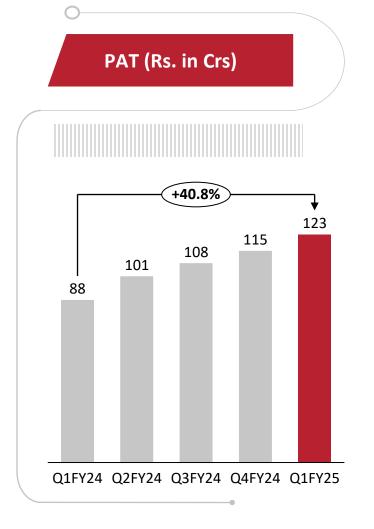
Revenue grew **26%** yoy. Consistent increase in revenue backed by volume growth

On Standalone Basis

# ...with solid jump in Profitability







# Change in Product Mix and Operating Efficiency

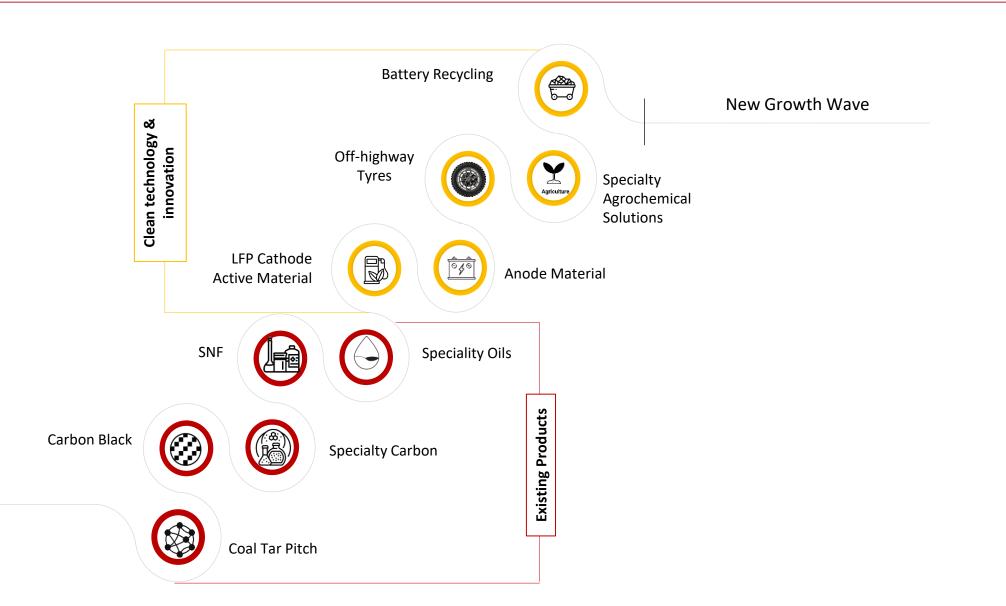
**PAT** 

Capital Disciplined Growth with the aim to improve shareholder returns

On Standalone Basis

# Opportunities in all the phases of journey towards Sustainability





1st Commercial plant for LFP Cathode Active Material in India

More than Double Specialty Carbon Black Capacity

Revitalizing Birla Tyres

Leverage investments in Sicona and Invati

Explore additional growth areas in Value Chain



**Robust Financial Performance + Strong outlook** 

**ICRA**: Rating outlook revised

**ESG-focused innovations** 

**Capex – Next Phase of Growth** 

# **Outcome of strengthening Balance Sheet**



Rs. 31.25 Crs

Term Loan

ICRA AA- (Stable)

(ICRA double A minus; Outlook : Stable)

Upgraded from ICRA A+ (Stable)

Rs. 1784.61 Crs

Fund based + Non fund based

ICRA AA- (Stable)/ ICRA A1+

(ICRA A one plus; Outlook : Stable)

Upgraded from ICRA A+ (Stable)/ ICRA A1

**Rs. 300 Crs** 

Commercial Paper

ICRA A1+

(ICRA A one plus)

Upgraded from ICRA A1



**Robust Financial Performance + Strong outlook** 

**ICRA**: Rating outlook revised

**ESG-focused innovations** 

**Capex – Next Phase of Growth** 

# **EcoVadis Rating: Silver Medal**



Himadri Speciality Chemical Ltd has recently been awarded with **EcoVadis Silver Medal**. This recognition ranks Himadri in the **top 23% of the highest-rated companies in the world** amongst more than 100,000+ rated companies.

# ecovadis

EcoVadis is one of the world's largest and most trusted providers of business sustainability ratings, based on international standards. It assesses companies' actions and practices on their corporate social responsibility around four main themes: the environment, ethics, labor & human rights, and sustainable procurement.

## ecovadis

#### HIMADRI SPECIALITY CHEMICAL LTD (GROUP)

has been awarded a

#### Silver medal

as a recognition of their EcoVadis Rating

- DECEMBER 2023-



SCONADISAAS

Control Security

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CON

# **Direct Signatory of UNGC (United Nation Global Compact)**



We've joined the United Nations Global Compact (UNGC) as a direct signatory. This marks a pivotal moment for us, as it demonstrates our alignment with global sustainability principles and our commitment to upholding ethical business practices on a global scale.



# Where Sustainability Meets Innovation





# Sustainable business model powered by in-house R&D



Addressing the need for a green, long-term EV and renewable energy solution by providing critical raw material





More than 90% of the power requirement being met by inhouse generated clean and green power

Zero Liquid Discharge from Plants





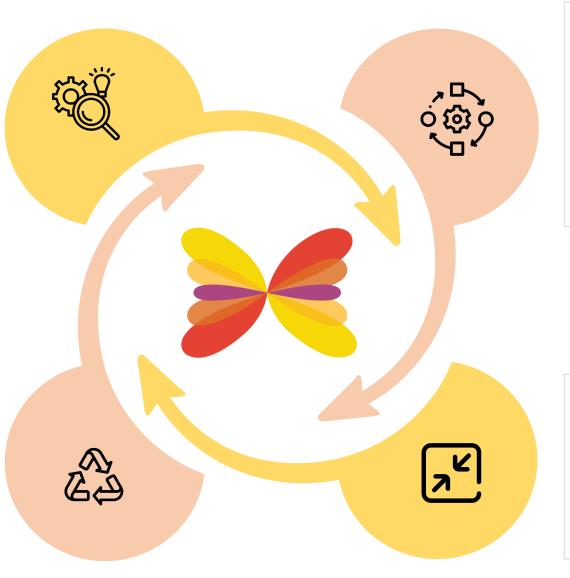
Energy Conservation through Waste Heat Recovery System, Energy savings through Water Conservation & Process Reengineering

# **Net Zero Roadmap**



#### Research

- Explore innovative methods for capturing and transforming carbon emissions.
- Utilize upcoming technologies to capture and convert carbon dioxide into valueadded innovative products.
- Achieve a substantial portion of our netzero emissions target through these innovative technologies.



#### **Adapt**

- Implement new energy sources and technology advancements.
- Integrate renewable energy solutions for reduced carbon footprint.
- Shift production to carbon positive inputs for a Low-carbon future.

#### Recycle

- Design and create circular products.
- Encourage innovation and sustainability in customer solutions.
- Develop circular materials with reduced carbon footprint.
- Minimize material disposal in landfills.

#### Reduce

- Decrease reliance on conventional manufacturing methods.
- Emphasize maximum possible process optimization.
- Prioritize energy efficiency in all operational aspects.

# Net Zero Roadmap (Scope 1, 2 & 3)



# HIMADRI'S ROAD MAP ™ NET ZERO

Scope 1,2 & 3 targets include science-based projects aligning MIT-SLOAN En-roads climate simulator

- Scope 3 Baseline Year 2023

OUR **AMBITION** 

Reduce Packaging Emission.



Reduction of Upstream and down stream emission



Lowering customer's carbon footprint by novel products.

Science Based off-set, pilot projects.



Focus on adding renewable energy source



Deployment of Sustainable **Procurement Framework** 





Introduction of fuel diversification/greener tech. Capture and convert carbon



**Recycling initiatives** 



Path to Net Zero

Adapt circular economy products.



Deployment of Sustainable Procurement Framework.



Consumption of renewable energy



2023

Reduce Waste Generated

Reduction of Scope 1 & 2 by 30 %





Elimination of virgin plastic in packaging by 100%



Reduction of Freight emission by



Accelerate

Science based off- set, Broadening horizon of successful pilot projects.







Consumption of new generations/carbon neutral fuel.



100% electrification of our operations



Consumption of recycled RM by 50%.

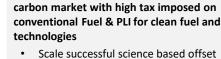


Carbon removal projects



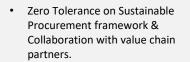
Consumption of renewable thermal energy

Reduction of Scope 1 & 2 by 30 %



Assumption: India will be regulated

projects.



#### Reduction of Scope 3 by 40%

- Scale carbon capture and utilization
- Scale renewable thermal energy consumption
- Scale usage of owned recycled plastics as packaging material
- Scale recycled and upcycled raw material input
- Scale usage of renewable fuels and energy for transportation
- Reduction of Scope 1 & 2 by 40 %







2050

+3.3 °C to +2.8 °C

+2.8 °C to +2.4 °C

2040

+2.4 °C to +1.5 °C

# **Sustainability Objectives 2024 – 25**

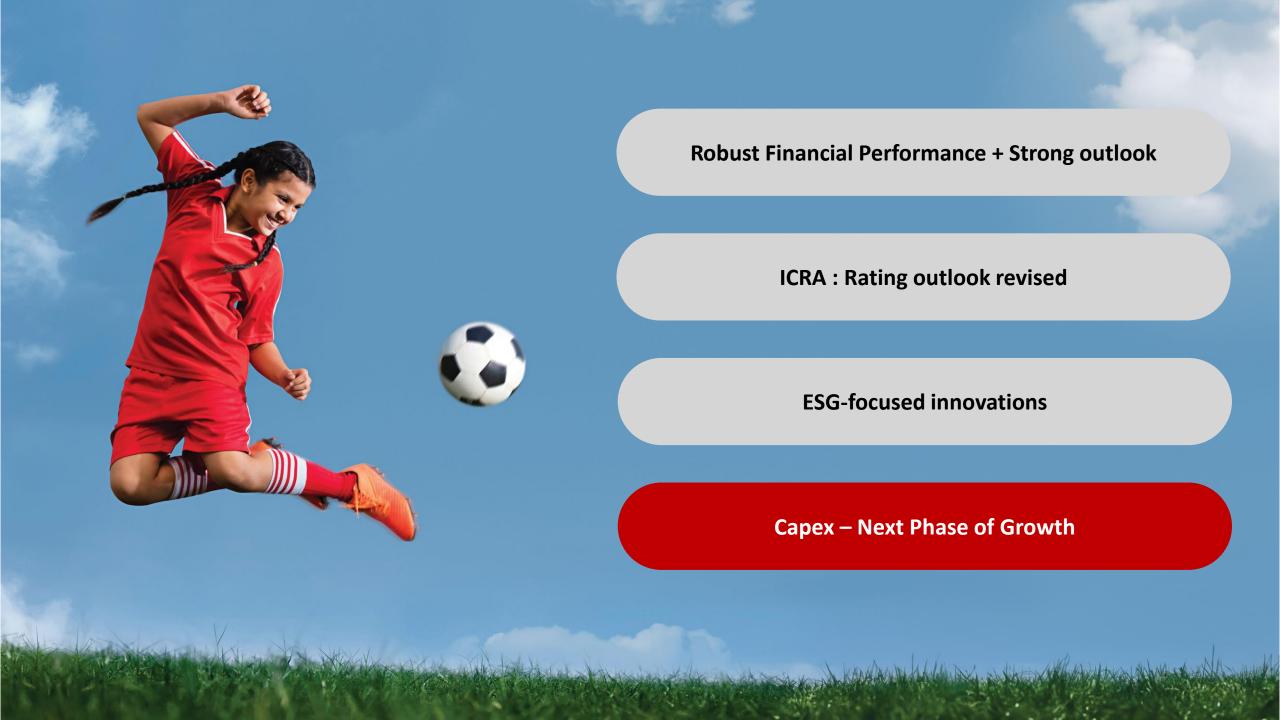


Objectives	Measures	Target FY 24-25	FY 23-24 Progress	FY 22-23	Main Domain	UNGC -SDGs	
Vision Zero Accident / Incident	By 2025, Loss Time Injury Frequency Rate below 1(Vs 2021)	< 1	1.18	2.27	People	3 Good Health G Well Being  Well Series  G Economic Growth	
Energy Consumption	By 2025, Reduce Energy Intensity per metric tonne of product sold (Vs 2021)	-15%	-12.68%	-3.23%	Planet	9 Industry, The Industry of In	
CO2e emission Intensity (Scope-1 & scope-2)	By 2025, Reduce Scope 1 and Scope 2 CO2e emission intensity per metric tonne of product sold (Vs 2021)	-25%	-25.0%	-14%	Planet	9 Industry. Indu	
CO2e emission Intensity (Scope-3)	By 2025, Reduce scope 3 CO2e emission intensity per Metric tonne of product sold (Vs 2023)	-5%	New Objective	New Objective	Planet	9 industry, 12 Responsible transaction of Intersection of Inte	
Zero Liquid Discharge	All plant must operate with ZLD status(Vs 2021)	100%	100%	100%	Planet	6 Chart Water 9 State Transport	
Solid Waste	Reduce solid waste (Hazardous and sent to landfill) per metric tonne of product sold (Vs 2021)	<1%	0.01%	0.01%	Planet	9 managaratak Conscionation	
Recycle Materials	Increase the proportion of Non-virgin raw material from external sources used in production to avoid depletion of natural resources(Vs 2021)	> 95%	98%	98.5%	Planet	9 transcent of the control of the co	
Gender Diversity	Increase female representation in management team(vs 2021)	5%	3.8%	4%	People	5 Combrage	
Compliance Training	Increase percentage of Targeted staff, who completed anti bribery and corruption training (Vs 2021)	> 95%	99.80%	99.86%	Governance/ Communities	16 Operations of Communication controlled to the Communication	
Value Chain Management	By 2024, conduct sustainability assessment of our value chain partners covering at least 70% of group spend(Vs 2021)	85%	84% (against 50% Spend)	82% (against 50% Spend)	Communities	8 Discombing the first the first the first the first the first the first the foods for the first the	
Carbon Neutrality by Product Design	By 2024, introduce recycled raw material or bio sourced materials into product to reduce customer's carbon footprint – Pilot Project - % RM in MT	0.1%	New Objective	New Objective	Planet	13 Climate Action Consumption  12 responsibile Consumption Consumption  9 relative r	

Behind Plan : On Schedule : Ahead of Schedule:







# **Capex - Speciality Carbon Black Expansion**



CAPEX TO MORE
THAN DOUBLE
SPECIALITY
CARBON BLACK
CAPACITY

Brownfield expansion of a new speciality carbon black line of 70,000 MTPA

Increasing the total speciality carbon black capacity to 130,000 MTPA making it world's largest speciality carbon black capacity at single site

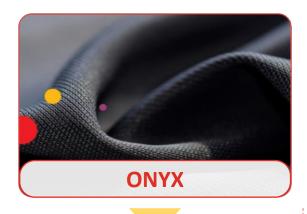
Estimated capex of Rs 220 crores

Scheduled to be operational by Q3FY26

# **New Speciality Carbon Black Grades**



#### 7 Speciality Black Series with more than 55 Grades









Speciality Carbon Blacks are premium grades that offer deep black color and high purity, making them ideal for use in synthetic fibers, high performance plastics, & U.S. FDA compliant applications

Speciality blacks are designed to provide reliable color and UV protection for pressure pipes, plastics film and moulding applications

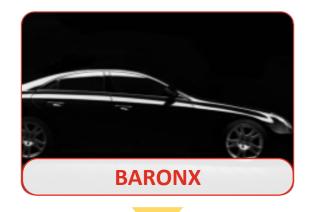
KLAREX, "clean" speciality blacks offer low ash and grit levels, which make them easy to disperse and reduce defects, resulting in high processability Speciality blacks offer low sulfur, low ionics, and low physical grit levels, making them ideal for use in products with long lifetimes that require protection against electrostatic discharge

# **New Speciality Carbon Black Grades**



#### 7 Speciality Black Series with more than 55 Grades







COLORX is a powder black that function exceptionally well as a colorant for premiumgrade inks, paints, adhesives, sealants, and coatings, offering high jetness, smooth processing, and better dispersibility BARNOX is latest innovation in speciality blacks and is a premium-grade pigment that is highly valued in both solvent and aqueous-based coatings and industrial decorative paints.

Virtex black carbon series are for high performance specially tyres application which provides large range of surface area, structure and ASD optimizing grip, rolling resistance & mechanical performance

# Sicona Acquisition- Initiative in line with long term strategy



#### Investment

Sicona is an innovative Australian startup specializing in high-capacity silicon anode technology for lithium-ion batteries.

Sicona has developed next-generation battery materials technology used in the anodes(negative electrodes) of lithium-ion ("Li-ion") batteries that enable electric mobility and storage of renewable energy.

**Acquired – 12.79%** 

#### **Why Sicona**

- Sicona's current generation silicon-composite anode technology delivers 50% to 100% higher capacity than conventional graphite anodes
- Its anode materials can deliver more than 50% higher cell energy density than current Li-ion batteries
- Sicona uses off-the-shelf equipment in a highly scalable and efficient manufacturing process to produce its active anode materials
- Producer of high performance active anode and binder materials into the fast growing global battery market

#### **Synergies**



To produce high-quality anode materials and reinforces the company's commitment to exploring innovative technologies in the battery material segment

# **Invati Creations - Acquisition Highlights**



#### **About Invati Creations**

- Invati, founded by alumni from IIM Kolkata and IIT Kharagpur, has a strong focus on engineering Lithium-ion electrode materials for efficient energy storage with higher energy density and longer battery life and using groundbreaking nanotechnology biosciences to provide real-world solutions.
- It also engages in R&D of various molecules and nanotech solutions, addressing challenges in life-science verticals, designing technology for diverse industries such as agrochemical, animal health and energy storage.
- Invati holds multiple patented and patentable technologies for novel molecule inventions spanning various applications, including the pioneering development of the first-ever broad-spectrum antiviral drug molecule.

#### **Acquisition cost**

40% stake for a consideration of Rs. 45.16 crores

#### **Directors**

HSCL will have two nominee directors on the Board

#### Why Invati Creations?

Aligns with its vision of producing high-quality Lithium-ion (Li-ion) battery materials and reinforces its commitment in exploring innovative technologies in the battery material segment

### **Himadri LFP Cathode Vision**



To produce 200,000 MTPA of
Lithium Iron Phosphate (LFP) Cathode Active
Material, catering to 100 GWh of Li-ion
Battery, in phases in 5-6 years

1<sup>st</sup> Commercial plant for LFP Cathode Active Material in India to cater to domestic and global market – a pioneering step towards Atma-Nirbhar Bharat Bringing breakthrough Innovation to the Indian and Global LiB Industry

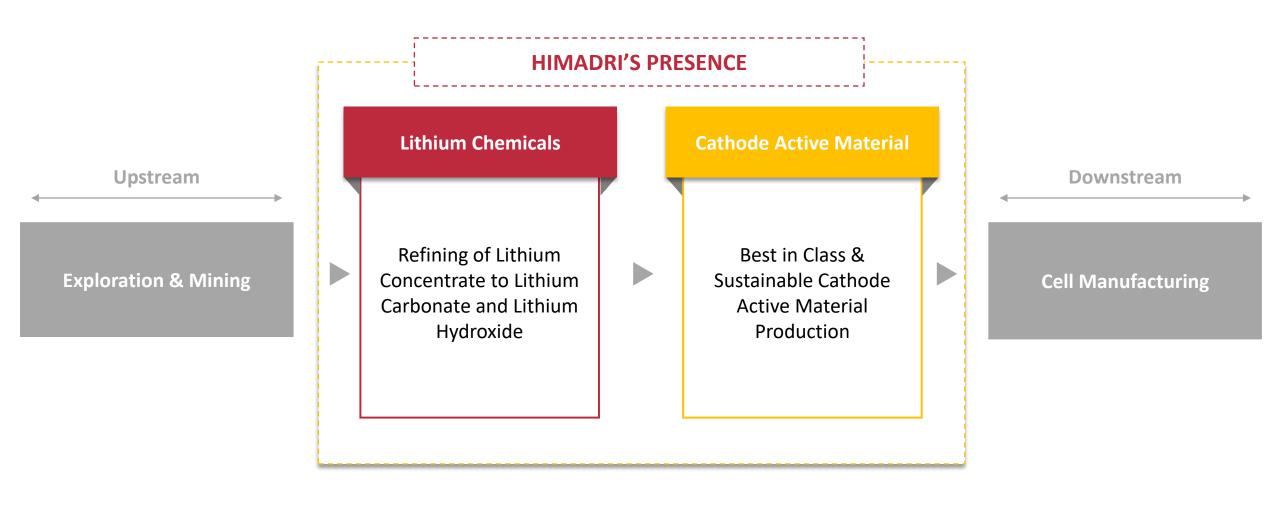
- R&D on technology for Lithium Concentrate extraction and conversion to Lithium Carbonate and Lithium Hydroxide
- Next Gen R&D involving usage of AI to enhance the performance of battery cathode materials

#### **Sustainable Sourcing**

- Long term partnership with lithium concentrate producers in discussion
- Sustainable Supply Chain Model being developed for Customers
- Power sourced for the operations will primarily be sourced through renewable sources

# Where we play a role





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# Cathode Material Dynamics: Himadri's Strategic Advancements



#### Pioneering Innovation and Sustainable Growth in Cathode Material Landscape



#### Large Global and Domestic Opportunity

Market Projection: Cathode Material demand to reach 9.4 million tonnes annually by 2030 for global LiB cell production

Domestic Demand: Expected growth to 311 KT (base scenario) and 499 KT (promising scenario) annually by 2030



#### Himadri's Capability



#### In-house R&D & Innovation

Continuous investment fosters innovation, keeping us at the forefront



#### **Integrated Business Model**

Optimal resource utilization, creating holistic value for stakeholders



#### Next-Gen Materials

Developing next-generation cathode materials, leveraging state-of-the-art lab and innovative capabilities



#### Project Plans and Highlights

Vision: Building the 1st Commercial plant for LFP Cathode Active Material in India, intending to produce 200,000 MTPA in phases in 5-6 years

Phase 1 Capacity: 40,000 MTPA, focusing on meeting domestic and global market demands

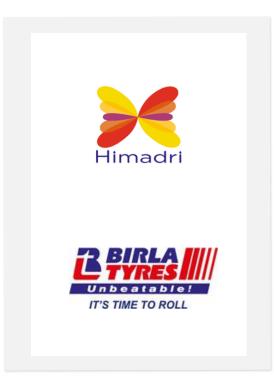
Phase 1 Timeline: Operational by Q3FY27

Sustainability: Emphasis on sustainable and eco-friendly products

# **Birla Tyres Ltd - Acquisition Highlights**



- Himadri Speciality Chemical Ltd (HSCL, Strategic Partner) along with Resolution Applicant Dalmia Bharat Refractories Limited (DBRL) participated in the corporate insolvency resolution process of Birla Tyres Limited.
- LOI from the Resolution Professional informing that the Committee of Creditors of the Corporate Debtor has approved the resolution plan submitted jointly by the HSCL and DBRL was received and accepted on August 22, 2023.
- The resolution plan was submitted to the NCLT, Kolkata Bench for its approval.
- Hon'ble NCLT, Kolkata Bench has approved on 19th October, 2023 the resolution plan submitted jointly by HSCL and DBRL for acquisition of Birla Tyres Limited under the corporate insolvency resolution process ("CIRP") in terms of the Insolvency and Bankruptcy Code, 2016 ("IBC").



#### **Source of Funding**

Transaction financed through internal accruals and debt

#### Status

Revamping of the asset is in progress

# **Value Acquisition**



The total acquisition cost is Rs. 306 Crores. Additional capex is required to make the plant fully operational.

#### For Himadri Speciality Chemical Limited



The replacement cost for creating such a facility would have been to the tune of Rs 3,400 crores



Time consumed to create the asset organically would have taken 36 months, delay in opportunity



Forward integration into high margin niche offerings



Eligible for investment related incentives under State
Government Policy





# **Birla Tyres Limited - Turnaround Opportunity**



Having successfully forward integrated from Oil to Carbon Black, then to Speciality Carbon Black, Himadri stands at the threshold of an exciting transformation moving forward towards end customer, venturing into the world of Tyres

# Existing capability Himadri

#### **Sustainability Leadership**

- > Over three decades of commitment to sustainable carbon solutions
- Custom-made carbon black solutions tailored for tyre applications.

#### **Quality Leadership**

- > Production of carbon black with the lowest impurities
- > Achieved through backward integration into the cleanest feedstock.

#### **Deep understanding of the Tyre Segment**

> Understanding of the tyre industry, with 70% of global carbon black production dedicated to tyre sector.

#### **Strategic Acquisition**



- Strong synergies with HSCL operations, product integration and future vision
- > A forward integration step
- Strategic fit towards Company's overall objective of being a lead player in EV space

#### **Benefits of Acquisition**



- > Foray into B2C segment
- Expansion of Product Portfolio-High VA Niche products
- New Segment- EV specialized tyres
- Broadening of Customer base
- > Enhanced Geographical reach



## **HSCL**: Transformation Unfolds





#### Portfolio of Few Products

#### 2010

- » Coal tar pitch Binder grade
- » Coal tar pitch Impregnating
- » Carbon Black
- » Advanced Carbon Material
- » Naphthalene
- » SNF
- » C. B. Oil



From Growing Carbon Value Chain to Promising Mobility and Energy Storage Opportunity

#### 2011 to 2021

- » Aluminium Grade Pitch
- » Graphite Grade Binder Pitch
- » Graphite Grade Zero QI (Quinolene Insoluble) coal tar impregnated pitch
- » Advance Carbon Material for Lithium- ion Batteries
- » Special Pitch
- » Naphthalene
- Refined Naphthalene
- » Light Creosote Oils

- » Heavy Creosote Oils
- » Anthracene Oil/Carbon Black Oil/ CT Oil
- » SNF
- » PCE
- » Carbon Black
- Speciality Carbon Black
- » Himcoat enamel
- » Himcoat Primer-B
- » Himtape
- » Himwrap



#### Promising Growth Opportunity

» Products forming the critical raw materials for Lithium-Ion Batteries to be included in the portfolio





2022 onwards

# **Applications across Industries**





Paints, Plastic & Fibre



**Graphite Electrodes** 



Anti Corrosive Material



Defence



**Construction Chemical** 



Aluminium



Lithium - Ion Batteries



Infrastructure



**Rubber Industries** 



**Wood Preservative Oils** 



Power



**Specialized Products** 

# **Marquee Clients across Industries**











































































# Sustainable Growth in Core Business through Value-added products



#### Our Core Business will continue to deliver strong growth

#### **Coal Tar Pitch**

Developed specialized pitch – one of the very few global manufacturers and Improved life of anodes through continuous process improvements

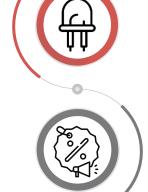


#### Carbon Black

Launched a series of application-specific speciality blacks with superior performance parameters which finds application in fibres, semicon cables, engineering plastics, inks and several other specialised applications.



Developed technology to manufacture critical material for Lithium-ion Batteries and we are one of the few companies globally to have backward integration for this material. R&D towards next generation products is continuously on.



#### **SNF & PCE**

Developed application-specific SNF for nonconstruction segment (agrochemicals, gypsum and latex) and next-generation products in PCE.



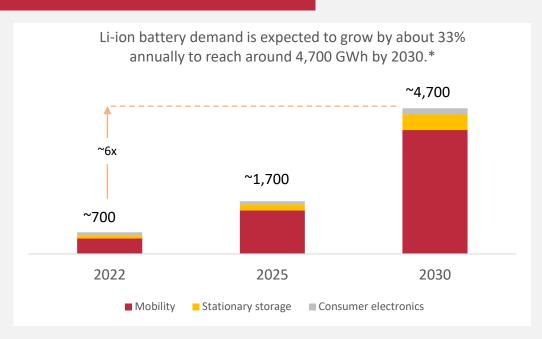
In-house R&D team enabled
Himadri to forward integrate and
regularly launch new specialised
products

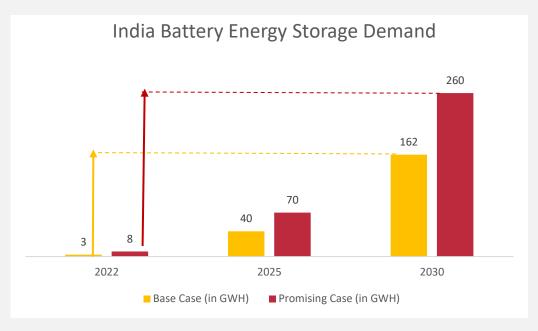


# Positioned strong to cater the global demand for LiB raw materials



#### **LiB Growth Potential**





Himadri is actively positioning itself to cater to a significant portion of the global demand for LiB raw materials

#### **Anode Material**

- Strong R&D team and execution roadmap for Anode materials
- Developments in Natural, Synthetic, Hybrid and Silicon Anode Materials for multiple applications
- Ongoing interactions with potential customers for approval process

# Positioned strong to cater the global demand for LiB raw materials



#### **LiB Recycling**

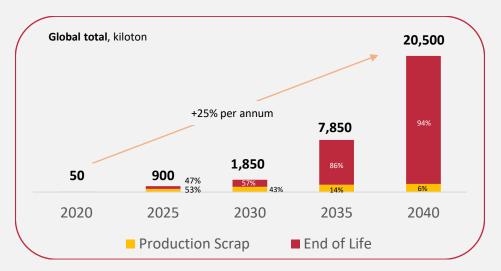
Recycling of Lithium-ion Batteries(LiB) will play a significant role:

- 1. Lowering the dependency on mined minerals and providing a circular economy structure
- 2. Reducing the total CO2 emission

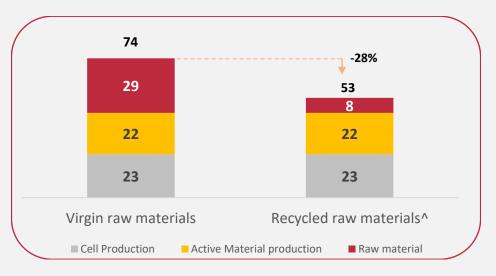
The Global Availability of EV batteries for recycling is expected to increase 25% YoY till 2040 resulting in a huge volume influx.

Himadri is keen to play a significant role in the LiB recycling in India.

The global supply of EV batteries for recycling is steadily increasing, driven primarily by production scrap before 2030 & end-of-life batteries after 2030\*

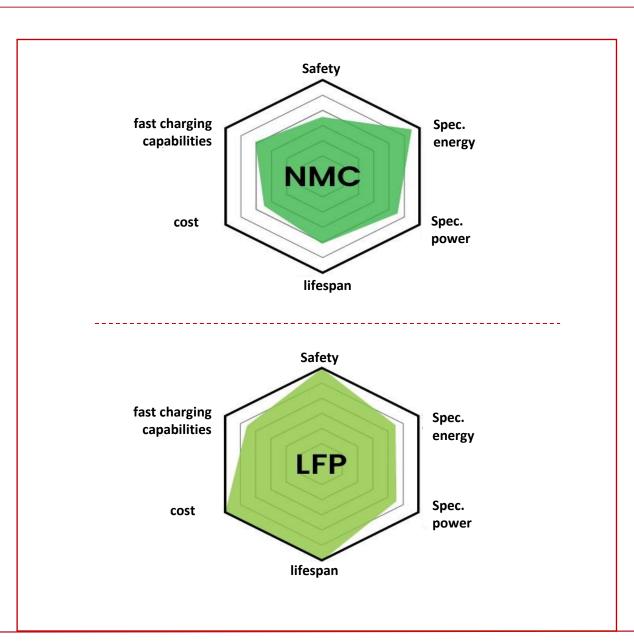


Total CO₂e battery cell production emissions from a nickelbased lithium-ion battery with virgin versus recycled materials, kgCO₂e per kWh\*



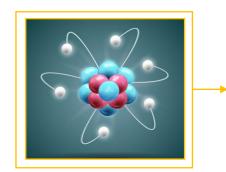
## Primary Cathode Active Material Used now - NMC & LFP



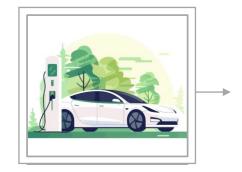


#### **Working of LFP battery**

LFP batteries use lithium iron phosphate as the cathode material alongside a graphite electrode with a metallic backing as the anode.



Unlike many cathode materials, LFP has its atoms arranged in a crystalline structure forming a 3D network of lithium ions compared to the 2D slabs from nickel manganese cobalt, helping better electrical conductivity.



Phosphate in LFP is a non-toxic material compared to cobalt oxide, and LFP batteries are capable of delivering constant voltage at a higher charge cycle.

# **Key Takeaways**



# Unparalleled access to growth opportunities



Transformation Unfolds

Addressing the needs of critical raw material requirements of Lithium-Ion Batteries



# **Standalone Profit & Loss Statement - Q1 FY25**



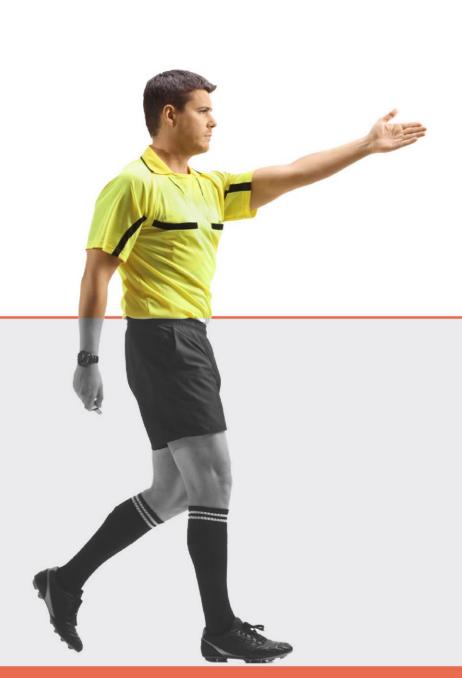
Particulars (In Rs. Crs)	Q1FY25	Q1FY24	Y-o-Y	Q4FY24	Q-o-Q	FY24
Net Revenue From Operations	1,199.77	950.91	26.17%	1,176.95	1.94%	4,184.89
Cost of Materials Consumed	851.32	700.42		852.68		3,035.15
Gross Profit	348.45	250.49	39.11%	324.27	7.46%	1149.74
Employee Benefits Expense	29.74	25.65		29.49		109.96
Other Expenses	131.06	93.95		118.01		407.41
EBITDA	187.65	130.89	43.36%	176.77	6.15%	632.37
Other Income	12.55	10.12		12.4		42.55
Foreign Exchange Fluctuation (Loss)/Gain	4.31	4.11		0.65		9.69
Depreciation and Amortization Expense	12.37	11.57		12.08		47.75
EBIT	192.14	133.55	43.87%	177.74	8.10%	636.86
Finance Costs	12.91	13.11		13.52		63.72
Exceptional Items	0	0		0		0
Profit / (Loss) Before Tax	179.23	120.44	48.81%	164.22	9.14%	573.14
Tax Expenses	55.79	32.78		49.61		162.14
Profit / (Loss) for the year	123.44	87.66	40.82%	114.61	7.70%	411
Other Comprehensive Income	1.26	50.45		-0.33		46.69
Total Comprehensive Income for the year	124.70	138.11		114.28		457.69

(Note: Foreign Exchange Fluctuation (Loss)/Gain is excluded from other expenses)

# **Consolidated Profit & Loss Statement - Q1 FY25**



Particulars (In Rs. Crs)	Q1FY25	Q1FY24	Y-o-Y	Q4FY24	Q-o-Q	FY24
Net Revenue From Operations	1,200.41	950.91	26.24%	1,176.95	1.99%	4,184.89
Cost of Materials Consumed	849.77	700.86		850.37		3,030.27
Gross Profit	350.64	250.05	40.23%	326.58	7.37%	1154.62
Employee Benefits Expense	31.46	25.78		29.59		110.48
Other Expenses	131.57	94.37		118.14		408.75
EBITDA	187.61	129.9	44.43%	178.85	4.90%	635.39
Other Income	12.64	10.12		12.39		42.52
Foreign Exchange Fluctuation (Loss)/Gain	4.31	4.11		0.65		9.68
Depreciation and Amortization Expense	12.93	12.1		12.61		49.86
EBIT	191.63	132.03	45.14%	179.28	6.89%	637.73
Finance Costs	12.95	13.15		13.55		63.87
Exceptional Items	0	0		0		0
Profit / (Loss) Before Tax	178.68	118.88	50.30%	165.73	7.81%	573.86
Tax Expenses	55.9	32.78		50.55		163.18
Profit / (Loss) for the year	122.78	86.1	42.60%	115.18	6.60%	410.68
Other Comprehensive Income	1.07	48.59		-1.12		46.49
Total Comprehensive Income for the year	123.85	134.69		114.06		457.17



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#### Himadri Speciality Chemical Ltd

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